



Blake Developments

# **PCBx3 Manager<sup>®</sup>**

***Business Management System for Small to  
Medium-sized Enterprises***

***Overview***

***By Blake Developments***

## Introduction from the Managing Director



I am pleased to introduce you to our latest exciting new software *PCBx3 Manager*. Australian made and for the Australian market, the software provides a total management solution for small to medium-sized enterprises operating in the services industry including building industry.

*PCBx3 Manager* is ideally suited for individuals or businesses that operate one or more entities such as operating businesses and/or trusts. It allows setting up multiple entities, multiple system users and caters for intra-company transactions.

*PCBx3 Manager* has been in operation for the last three years with a select number of companies and during this time was subjected to rigorous testing and fine-tuning.

The result is an outstanding software that brings the tools and functions employed by large enterprises to the small to medium-sized business sector in order to provide you and your staff with a level of control and oversight that is lacking in most softwares for this market.

Be it one-off or recurring service calls in low numbers or high volumes *PCBx3 Manager* provides an effortless mechanism to manage all aspects of service management that includes initial quoting, job scheduling and invoicing and re-scheduling and contract renewal. If the emphasis is on projects, *PCBx3 Manager* assists in project costing and billing and provides a comprehensive project management set of tools and overviews.

In addition, *PCBx3 Manager* provides you with a unique way of showing all client/customer-related items in one view – be it multiple client/customer sites, requests, quotes, jobs and more. All items can be easily accessed and allow drilling down to the underlying transactions.

One of our aims was to move away from the traditional “grey” look of most accounting softwares by providing a colour-coded modular approach that is simple to relate to in terms of where you are. The outcome is a user-friendly interface that is easy to navigate and a pleasure to work with.

We also set out to shield the user from accounting issues in the day-to-day operational environment by posting transactions automatically to cost-of-goods sold accounts. Of course *PCBx3 Manager* also caters for all general ledger accounting transactions and includes payroll, taxation, and inventory and asset management modules.

Our vision is to deliver the tools that allow you to excel and prosper in your business and we strongly believe that *PCBx3 Manager* provides a solution framework that is flexible, reliable and cost effective. We continually improve and come up with new innovative features so that you can realise staff productivity gains, improve customer service and gain a clearer idea of the bottom line.

I trust that you will find this Overview informative and encourage you to contact our consultants or myself to discover for yourself how *PCBx3 Manager* can add value to your business.

A handwritten signature in black ink on a light-colored background. The signature appears to be 'Michael Williams'.

Michael Williams  
Managing Director  
**Blake Developments**

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Version: PCBx3 Manager R4.0

## PCBx3 Manager – Summary

- PCBx3 Manager is a fully integrated software application designed for small to medium-sized businesses in the services sector providing them with an affordable and powerful solution to manage and control all aspects of their business within a single application. It includes General Ledger, Payroll, HR, CRM, Project & Service Management and Inventory and Asset Management. It also includes auxiliary modules.
- PCBx3 is a two-tiered client-server application that can be run from a single workstation or a LAN (local-area-network) or WAN (wide-area-network) environment. The application is built for the Microsoft Windows platform and can be started from a workstation or accessed via Microsoft Terminal Services, Citrix Presentation Server or similar remote desktop emulation software.
- The PCBx3 data is typically stored in a database on the network and supports Microsoft Access, Microsoft SQL Server and MySQL databases.
- PCBx3 is a multi-user and multi-entity (company) enabled application. This means that several companies or entities can be set-up on the same database. An entity's transactions and data are visible only to the logged in entity. Some components and modules can be shared across the multi-entity environment.
- PCBx3 is a fully Web-enabled application that allows starting the Web Browser from within PCBx3. Web-address searches can be initiated from within PCBx3 and web-site information stored with clients, contacts, vendors and HRs allow accessing the web-site with a single click.
- PCBx3 is a fully Email-enabled application that interacts and calls a user's default Email program whenever required. Email addresses can be stored for clients, contacts, vendors and HRs and Emails can be initiated from within PCBx3. Sent quotes, invoices and more via Email.
- PCBx3 is a fully Desktop-enabled application that automatically creates folders and sub-folders for sites and jobs under a default folder. Job or site related external files such as pictures, word documents and similar are accessible via the Windows Explorer from anywhere within PCBx3.
- PCBx3 includes numerous powerful search engines that retrieve and display most data and allow drilling-down to the underlying source documents.
- PCBx3 consists of colour-coordinated modules for ease of use.
- PCBx3 is ideally suited for businesses undertaking service jobs and projects in industries such as building and construction and other service orientated industries.

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# PCBx3 Manager – Overview Content



## ***Enquiries***

The module provides access to all job requests received by clients and the client and site registers that display requests, quotes, jobs and marketing contact logs for each client. CRM follow-up actions, client tasks and marketing campaigns and promotions are easy accessible from this module.



## ***Quoting / Costing***

The module provides a total management solution to the quoting/costing workflow process and features access to the inventory, current products/services on promotion and the supplier/vendor register. Previously used rates and the importing of external rates are additional features.



## ***Service Management***

The module consists of all service job workflow processes, contract renewals and contract reviews. The scheduling and monitoring of service jobs is part of this module and it also includes service job related quotes, job transactions and purchase orders and access to the client and site registers.



## ***Project Management***

The module is similar to the service management module except it displays projects, project related quotes and transactions and project specific management tools. The module also provides easy access to all client and site related items as well as vendor and HR registers.



## ***Finance, Taxation, Payroll and General Ledger***

The module includes accounts receivable/payable, payroll, superannuation and taxation modules and provides access to the financial tools and analysis. The general ledger transaction menu/ enquires and chart of accounts, asset manager, inventory and warehouse are also part of this module.



## ***Administration***

The module provides access to the HR register, marketing campaigns, management and operations cockpit and system administration, maintenance and Setup. The PCB Library and other minor modules are all part of the administration module.

A more in-depths overview of the above modules is available on request.

For more information please call (02) 9388-3944